





# Actualise is in the business of helping organisations operate more efficiently. Our award-winning leadership development programs succeed where

As a result, we have become partners with industry leaders on a global scale, particularly in the renewable energy, mining, energy and major capital construction sector.

many other attempts at achieving sustainable change fail.

Actualise's unique approach to business and organisational development is designed to build leadership and workplace cultures that drive change in productivity and safety performance.

Our record of success has been impressive and has led to Actualise expanding rapidly since 1996. Today we have offices across Australia, and Scotland. With a continued increase in demand for our services, we have widened our operational reach to other locations including New Zealand, Canada, Africa, the Middle East, and Asia.

Many of our clients are global leaders in the mining, oil and gas industry, including Rio Tinto Iron Ore, Argyle Diamonds, Newmont, OZ Minerals, Northern Star Resources, ExxonMobil, BP, BHP Billiton Petroleum and Renewable energy ENGIE.

We also represent companies and utilities involved in many other industries such as transport, marine and manufacturing, manufacturing Schenck Process, Sandvik and Allseas.

Our principal focus is inspiring and motivating people, equipping them with the skills to achieve a sustainable competitive advantage.

### **Our Expertise**

Actualise has a growing team of highly qualified consultants and advisors who have diverse industry, geographical and cultural experience. They are familiar with the difficult and harsh working environments faced by some large industrial operators and understand the challenges to remain competitive.

Their combined industry experience covers a range of disciplines, some of which include business, manufacturing, psychology, organisational development, safety, economics, information systems and human resource development. Our professional team of consultants are available anywhere our clients need them.

## Our Approach

At Actualise, we know achieving optimal and sustainable results requires working within all levels of an organisation - with executives, managers, and staff - making your operation safer and more competitive.

Our methodology caters to our client's specific needs with tailored solutions utilising targeted programs.

Our partnership approach and commitment to clients is the key attributing factor to our success. We do not employ a "hit and run" service - we are with you for the long-term and see projects through, extracting value from vision.

With our highly skilled team and our personal approach to business development, we are able to identify issues and develop sustainable solutions that reflect the environment in which our clients operate.

While our core service is organisational development and planning, we have focused largely on leadership development supporting cultural change and safety mindset shifts.

By taking a broad organisational approach, and integrating development training with structured workplace activities, Actualise achieves real change, adding sustainable value.







# Actualise

Clients directly link our programs to marked improvements in performance across areas such as safety, reliability, innovation, reduced cost along with broader productivity gains across their business.

Our range of business leadership and organisational development programs include:

#### Strategic and Business Planning

Too often business planning is not strategic. Organisations that use Actualise's approach report increased awareness of their operating environment, enhanced employee commitment and greater ability to meet challenges and seize opportunities.

#### **HSE** Leadership Development

Helping leaders implement change - so that health safety and environment targets are realised - is a specialist field in which Actualise is recognised globally. Development is tailored for each leadership level so people have the confidence and knowledge to develop and implement an effective HSE program that is sustainable.

#### Achieving Sustainable Change in Safety Performance

Actualise helps organisations introduce a workplace culture that directly links improved safety with increased productivity. Companies worldwide attribute lower injury rates to the safety culture inspired by our Safety Leadership Development Program.

#### Coach the Coach

The structured development program of Actualise's Coach the Coach program is to develop a professional culture and inhouse capability for the transfer of knowledge and skills. The development leads to the establishment of an ongoing self-sustaining coaches' network that supports and nurtures the development of junior professionals.

# Managing Change

To achieve sustainable change, organisations must have a clear understanding of their current state. Actualise assists with recognising change pressures and works with organisations to achieve the appropriate business vision and direction and to harness the strength and skills of managers and staff to cascade and enable and empower the operational plan.

# Getting Return from Job Safety Analysis

The development program inspires employees to embrace a performance safety culture in which Job Safety Analysis is valued as critical planning and process tool to the achievement of all operational goals. Getting a Return from Job Safety Analysis is far more than a training initiative-it is aimed at driving cultural change so that safety performance is recognised as an essential factor in achieving operational goals.

# **Conducting Effective Safety Conversations**

Worker dialogue and intervention on unsafe work practice is not usually part of an organisation's culture, which makes improving safety performance difficult. Actualise helps people overcome traditional barriers and gives them the confidence to pursue new ways of making the workplace safer.

# Leading and Developing High-Performance Work Teams

Companies that work with Actualise soon realise the benefits of being able to successfully engage and enable team development - increased productivity through energised team members, healthy competition and collaboration across the organisation, and better sharing of information and resources.

#### Welcome to Actualise.



# Delivering Value from Vision

#### **About Us**

At Actualise, we are a group of multi-disciplinary professional consultants currently undertaking projects for organisations globally, with a proven track record working with leaders and managers, helping them implement sustainable work-change strategies that drive performance, giving them the competitive edge.

Our team of consultants work anywhere in the world, though our physical offices are located in Perth, Australia; and Aberdeen Scotland

We travel to you to provide tailored solutions and establish long-term partnerships that help you achieve your strategic and business goals.

#### Our Approach

Our trusted methodology develops an organisation's discipline, innovation and flexibility. Our expertise in this area, and out tailored approach, create the highest value for your business by actualising your vision.

An organisation's vision is often buried within a project plan - We help surface it and assist the organisation to deliver optimum value. It starts with strong engagement with operational personnel in order to better understand the challenges that they face everyday.

At Actualise, we develop tailored strategies and work with key leadership members and influencers within the working environment. Our methodology does not include doing the work for them, but rather elevating their skills and giving them the tools, knowledge, practise and feedback so that they are highly proficient at leading a high-performance team.

We're not just shaping skills and application. We're shifting mindsets that enable complex systems and operations to function at a high performance level with teams who develop leadership and fortitude, to a very high standard.

Everything we do is validated, measured and reported on so that the value that is implemented can be captured and cascaded through the organisation.

Sustainable solutions are also created so that opportunities are managed successfully with efficiency and confidence, supporting ongoing performance, communication and growth.

Our many case studies demonstrate the significant measured value and positive impact we deliver to organisations looking to be the best at what they do. Please contact us to find out more.

